

# Europass Curriculum Vitae

## Personal information

First name(s) / Surname(s)

Address

Via 4 Novembre Snc  
Santo Stefano di Sessanio - ( L'Aquila ) (Italy)

Telephone(s)

+39 3334929871

Mobile | +39 3334929871

E-mail(s)

Personal Email : [simon@simoncritchell.com](mailto:simon@simoncritchell.com)

Nationality

French

Date of birth

02 March 1980

Gender

Male



## Desired employment / Occupational field

## Work experience

Dates

16 July 2011 - 30 January 2012

Occupation or position held

Business Developer

Main activities and responsibilities

Outsourcer Building Strategies for local company's.

Has responsibilities of developing new business with Integrated Systems in order to establish commercial relationships.

Required to manage and improve the Customer Relation Management Automated System.

Name and address of employer

ProdPool Ltd

10 Exchequer Steet, Dublin 2 Dublin (Ireland)

Business Process Outsourcing & ICT Service Management.

Dates

01 October 2010 - 30 June 2011

Occupation or position held

Project Manager

Main activities and responsibilities

Managing Web based Projects in the Foreign Exchange Markets for EMEA Area.

Name and address of employer

BaxterFX Group

The Anchorage, 17-19 Sir John Rogerson's Quay, Dublin 2 Dublin (Ireland)

Type of business or sector

Foreign Exchange

Dates

01 December 2009 - 30 September 2010

Occupation or position held

Business Developer

Main activities and responsibilities

Tourism Start Up selling IT Services to the Tourism Industry.

Name and address of employer

DTISystem SNC

Fonte Cerretto, 67100 Assergi (Italy)

Type of business or sector

SaaS

Dates

15 May 2009 - 30 November 2009

Occupation or position held

Business Developer

Main activities and responsibilities

Diversifying from Company Core Business opening new global business opportunities.

Name and address of employer

OBX S.r.l

Epua Building - Leonardo da Vinci International Airport, 00054 Fiumicino (Italy)

Type of business or sector	Provider of global information and telecommunication solutions for the air transport industry.
Dates	01 March 2007 - 06 April 2009
Occupation or position held	Corporate Travel Management Advisor
Main activities and responsibilities	Turnkey Taylor Made Seamless Offsite management team meeting, Corporate Travel, Outdoor Recreational Incentives, Sales Meetings, Outdoor Team Building, Employee Rewards.
Name and address of employer	GoFreeride Via 4 Novembre Snc, 67020 Santo Stefano di Sessanio (Italy)
Type of business or sector	CTM
Dates	01 April 2006 - 28 February 2007
Occupation or position held	Junior Marketing Manager
Main activities and responsibilities	We have Worked on Branding and Packaging the Extend Hotel Concept " Albergo Diffuso"
Name and address of employer	Sextantio SRL Via Sotto gli Archi SNC, 67100 Santo Stefano di Sessanio (Italy)
Type of business or sector	Tourism Innovative Concepts
Dates	01 October 2005 - 30 March 2006
Occupation or position held	Sales Manager
Main activities and responsibilities	Selling the DNI Freeride Brand of DAINESI in Italy.
Name and address of employer	Dainese Spa via dell'Artigianato 35, 36060 Molvena (VI) (Italy)
Type of business or sector	Freeride Apparel & Accessories Summer/ Winter Season
Dates	01 April 2003 - 30 September 2005
Occupation or position held	Founder, Business Developer, Sales & Marketing.
Main activities and responsibilities	Being the distributor of such a new brand in a unexisting Market. I started from scratch becoming a solid growing organization.
Name and address of employer	Ozone Kites Parapex, Co LTD, Binh Tan Dist Ho Chi Minh City (Vietnam)
Type of business or sector	Kites & Paragliders Development
Dates	04 September 1996 - 30 October 1999
Occupation or position held	Spares Sales Division
Main activities and responsibilities	Managing the product orders, sales in spare part division of Norauto.
Name and address of employer	Norauto Avenue du Perthus, 66000 Perpignan (France)
Type of business or sector	Automotive Distribution
<b>Education and training</b>	
Dates	02 September 1997 - 30 June 2001
Title of qualification awarded	CAP-BEP-VDC
Principal subjects / occupational skills covered	Sales, Marketing, Communication Diploma in AFPA Private French School.
Name and type of organisation providing education and training	AFPA (Agence de Formation pour Adulte.) RN7, 66000 Rivesaltes, Perpignan. (France)
Level in national or international classification	ISCED 2
<b>Personal skills and competences</b>	

Mother tongue(s)	<b>English</b>							
Other language(s)								
Self-assessment								
<i>European level (*)</i>								
<b>French</b>	<b>Understanding</b>		<b>Speaking</b>			<b>Writing</b>		
	Listening	Reading	Spoken interaction		Spoken production			
<b>Italian</b>	C2 Proficient user	C2 Proficient user	C2 Proficient user	C2 Proficient user	C2 Proficient user	C2 Proficient user	C2 Proficient user	
	C2 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user	C1 Proficient user	
(*) <a href="#">Common European Framework of Reference (CEF) level</a>								
Social skills and competences	Agile and open to new challenges, I easily integrate myself with people.							
Organisational skills and competences	I've spent over 9 years organizing, coordinating. My organizing skills have grown solid.							
Technical skills and competences	Versatile skills in implementing technology systems.							
Computer skills and competences	I use all common Systems: Linux, Windows, Crm, Erp, Support, Collaborative, Cms, E-Commerce, Html, Php, MySql.							
Artistic skills and competences	I play music, I Draw and Paint.							
Other skills and competences	I am very patient. I've travelled a lot, living and meeting various situations, people and cultures all over the world. I still love traveling and I feel it helps me dealing with my everyday issues in a comfortable way.							
Driving licence(s)	A1, B							
<b>Additional information</b>	Marital Status: Separated, Two children.  Available for Business Travel ( National & International)							
<b>Annexes</b>	<p>Sports:</p> <p>Sailing, Swimming, Diving, Running, Climbing, Trekking, Mountain Biking, Windsurfing, kitesurfing, Snowkiting, Paragliding, Speed Flying, Alpine Mountaineering, Skiing, Squash, Spinning, Canyoning, Speleology, Buggy, Atb, Sup.</p> <hr/> <p>Ai sensi del decreto legislativo n. 196 del 30 giugno 2003 (denominato "Codice in materia di protezione dei dati personali"), autorizzo al trattamento dei dati personali contenuti nel presente Curriculum Vitae per permettere un'adeguata valutazione della mia candidatura finalizzata all'assunzione.</p> <p>L'Aquila 16 February 2012</p> <p>Signature</p> <p></p>							